

ALLAN GRAY BALANCED FUND
Fact sheet at 31 January 2007

Sector: Domestic AA Prudential Medium Equity
 Inception Date: 1 October 1999
 Fund Managers: Stephen Mildenhall, Arjen Lugtenberg, Duncan Artus, Ian Liddle, Delphine Govender, Orbis Investment Management Limited

The Fund's investment strategy is to earn a higher rate of return than the market value-weighted average of the domestic medium equity prudential unit trust sector excluding the Allan Gray Balanced Fund without assuming any greater monetary risk. Risk will be higher than the Stable Fund but less than the Equity Fund.

Fund Details

Price: 4 688.89 cents
Size: R 19 799 114 086
Minimum lump sum: R 5 000
Minimum monthly: R 500
Subsequent lump sums: R 500
No. of share holdings: 53

Income Distribution: Bi-annually
01/01/06-31/12/06 dividend (cpu): 91.62
 Interest 48.65, Dividend 42.95,
 Foreign Interest 0.02

Annual Management Fee: The monthly charge rate is directly related to the rolling two-year return of the Fund compared with that of its benchmark. The limits are 0.57-1.71% p.a. (incl. VAT).

Commentary

Fund returns over the latest 1, 3 and 5-year periods are all over 25% p.a. in comparison with current inflation measures around 5% p.a. Long-term investors in the Fund are understandably overjoyed by these historic return. However, we caution investors not to extrapolate returns of this magnitude for the next five years. There are a number of risks to future returns from South African assets:

- South African companies are very profitable in comparison with their global peers and their earnings are above trend-line.
 - South African companies are trading on P/E multiples that are high in relation to their own long-term history.
 - Global investors are attaching historically low risk premiums to emerging market investments.
 - South Africa continues to incur a significant deficit on the current account, which suggests that the Rand is unsustainably strong.
- The Fund is invested with these risks in mind, and we remain confident of the Fund's potential to outperform its benchmark over the long run.

Top 10 Share Holdings at 31 December 2006*

JSE Code	Company	% of portfolio
MTN	MTN Group	7.85
REM	Remgro	6.43
AMS	Angloplat	4.98
IMP	Impala	4.25
SLM	Sanlam	4.25
SBK	Stanbank	3.92
SAB	SAB	3.22
NED	Nedbank	2.99
ASA	ABSA	2.80
NPN	Nasionale Pers	2.69

* The 'Top 10 Share Holdings' table is updated quarterly.

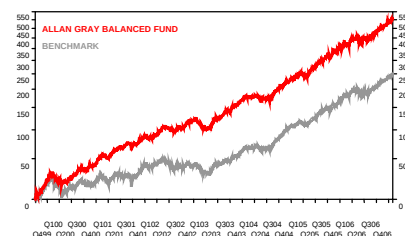
Asset Allocation

Asset Class	% of Fund
Gross SA Equities	68.3
Derivatives	-5.0
Net SA Equities	63.2
Hedged SA Equities	5.0
Property	1.5
Commodities (Newgold ETF)	0.0
Bonds	7.1
Money Market and Cash	8.9
Foreign	14.3
Total	100.0

Total net SA and foreign equity exposure: 72.6

Performance (net of fees, including income, assumes reinvestment of dividends, on a NAV to NAV basis)

Long-term cumulative performance (log-scale)



% Returns	Balanced Fund	Benchmark*
Since Inception (unannualised)	506.9	248.6
Latest 5 years (annualised)	27.2	20.6
Latest 3 years (annualised)	29.6	27.9
Latest 1 year	27.1	23.2
Risk Measures (Since incep. month end prices)		
Maximum drawdown**	-12.5	-19.2
Annualised monthly volatility	10.3	10.8

* Average Prudential Fund

** Maximum percentage decline over any period.

Performance as calculated by Allan Gray.

Allan Gray Unit Trust Management Limited

M Cooper, JC de Lange, RW Dower, GW Fury, IS Liddle, ED Loxton
 Tel 0860 000 654, Fax 0860 000 655, info@allangray.co.za, www.allangray.co.za

Collective Investment Schemes in Securities (unit trusts) are generally medium to long-term investments. The value of participatory interests (units) may go down as well as up and past performance is not necessarily a guide to the future. Unit trust prices are calculated on a net asset value basis, which is the total market value of all assets in the portfolio including any income accrual and less any permissible deductions from the portfolio divided by the number of units in issue. Declaration of income accruals are made bi-annually. Different classes of units apply to the fund and are subject to different fees and charges. Fund valuations take place at approximately 16h00 each business day. Purchase and repurchase requests may be received by the manager by 14h00 each business day. Performance figures from Allan Gray Limited (GIPS compliant) are for lump sum investments using net asset value prices with income distributions reinvested. Permissible deductions may include management fees, brokerage, MST, auditor's fees, bank charges, trustee fees and RSC levies. The Fund may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. A schedule of fees and charges and maximum commissions is available on request from Allan Gray Unit Trust Management Limited. Commission and incentives may be paid and if so, would be included in the overall costs. Unit trusts are traded at ruling prices and can engage in borrowing and scrip lending. Forward pricing is used. This Fund may be capped at any time in order to be managed in accordance with the mandate. Member of the Association of Collective Investments.